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INTRODUCTION TO ALTERNATIVE DISPUTE RESOLUTION

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INTRODUCTION TO ALTERNATIVE DISPUTE RESOLUTION

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Iowa Law Review
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***1219 THE ETHICS OF LYING IN NEGOTIATIONS [FNd]**

Gerald Wetlaufer [FNa]

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Table of Contents

I. Lying in Negotiations: Aspects of the Problem

- A. Lying Defined
- B. The Types of Lies That Might Be Told in Negotiations
- C. The Effects That Lies May Have
- D. The Circumstances in Which the Negotiator Must Decide Whether to Lie
- E. A Framework for Ethical Analysis

II. Distinctions, Excuses, and Justifications

- A. I Didn't Lie
 - 1. I Didn't Engage in the Requisite Act or Omission
 - 2. I Didn't Have the Requisite Intent
 - 3. My Statement Was Literally True
 - 4. I Was Speaking on a Subject About Which There Is No Truth
 - 5. I Was Merely Putting Matters in the Best Light
- B. I Lied, if You Insist on Calling It That, but It Was an Omission of a Kind That Is Presumed to Be Ethically Permissible
- C. I Lied but It Was Legal
- D. I Lied but It Was on an Ethically Permissible Subject
- E. I Lied but It Had Little or No Effect
 - 1. White Lies
 - 2. Puffing and Small Lies
 - 3. Lies That Failed
- F. I Lied but It Was Justified by the Very Nature of Negotiations
 - 1. Lying Is Necessary or Useful in Negotiations
 - 2. Lying Is Within the Rules of the Game
- G. I Lied but It Was Justified by the Nature of My Relationship to the Victim--The Adversary's and Competitor's Excuses
- H. I Lied but It Was Justified Under the Special Ethics of Lawyering
 - 1. The Lawyer's Special Duties of Loyalty and Zeal
 - 2. The Lawyer's Duty to Preserve Confidences
 - 3. The Claim That the Lawyer's Bad Acts Are Attributable to Someone Else's Ethical Account
 - a. Attributable to the Client
 - b. Attributable to the State: The Soldier's Excuse
- I. I Lied but It Was Ethically Permissible Because of the Bad Conduct or the Incompetence of My Adversary
 - 1. Self-defense and Offsetting His Lies with Mine
 - 2. Punishment, Retaliation, and Teaching Him a Lesson.
 - 3. Forfeiting the Right to Honest Treatment, Either by Lying or by Asking an Improper Question
 - 4. But for My Adversary's Error or Incompetence, My Lie Would Have Caused No Harm
- J. I Lied but It Was Justified by the Good Consequences It Produced

Introduction to Alternative Dispute Resolution

Tanja Wacyk – Fall 2002

1. Eleanor Holmes Norton, “Bargaining and the Ethic of Process” (1989) 64 NYU Law Rev 493.1
2. Gerald Wetlaufer, “The Ethics of Lying in Negotiations” (1990) 75 Iowa Law Rev 1219.66

